

REVISED FORECASTS FOR THE 2012 KING COUNTY BUDGET

Briefing to the King County Forecast Council



Briefing outline

- Economic context
- Revenue review
- Major forecasts



President Obama's American Jobs Act

Economic context

Here's what the "Big Three" non-partisan commercial forecasting services have to say about the plan:

- Global Insight 1.4% increase in GDP and 900,000 new jobs
- Moody's Analytical Services 2% increase in GDP,
 1.9 million new jobs, reduce unemployment by 1%
- Macroeconomic Advisors 1.5% increase in GDP,
 2.1 million new jobs.



King County Full bill unlikely to pass

Economic context

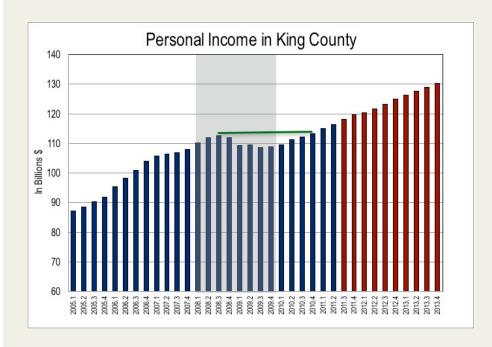
- Only parts have a chance of getting bipartisan support.
- Those parts that can be framed as tax cuts have a good chance of passing, e.g., payroll tax cuts.
- Anything that is framed as "new stimulus" will have a much tougher time, e.g., new infrastructure projects.
- All three services say the impact from what is likely to pass will be far less than if fully enacted.

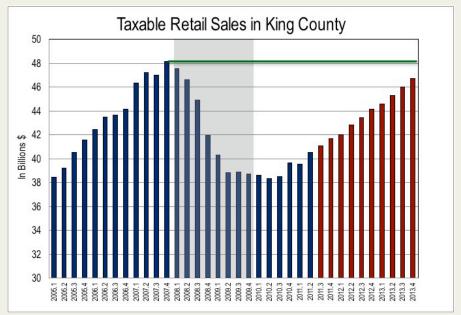


Incomes have returned to pre-recession levels, but not retail spending

Economic context

Income levels have surpassed their prerecession highs. Taxable sales, on the other hand, are nowhere near their previous levels.





Blue = Actual Red = Forecasted

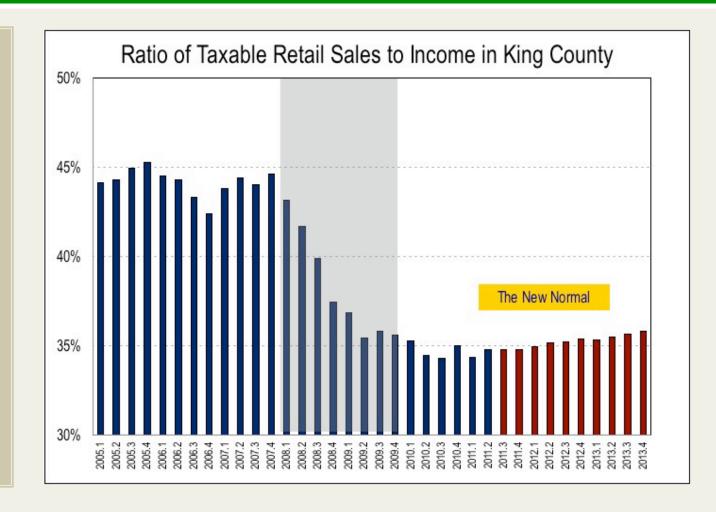


The spending rate will likely stay down for the foreseeable future...

Economic context

Consumers
very cautious:
their home
equity is
down, so are
their
retirement
plans

Uneven recovery: greatest income growth in top tier



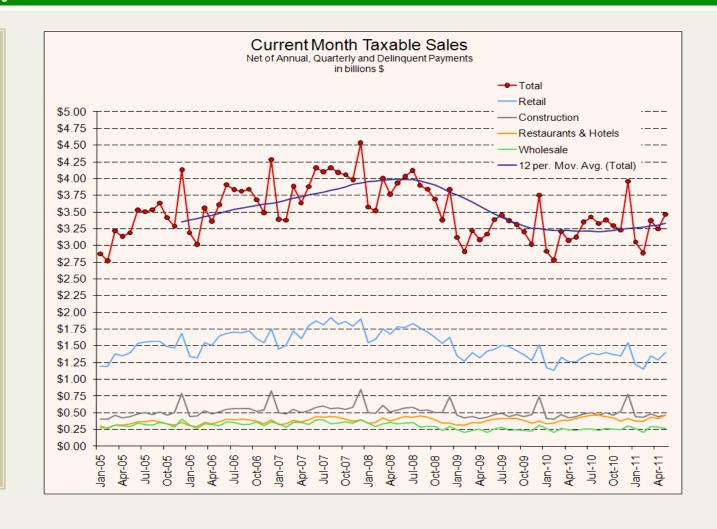


...So taxable sales are turning around slowly

Economic context

Retail, Restaurants & Hotels leading the way

Construction still lagging

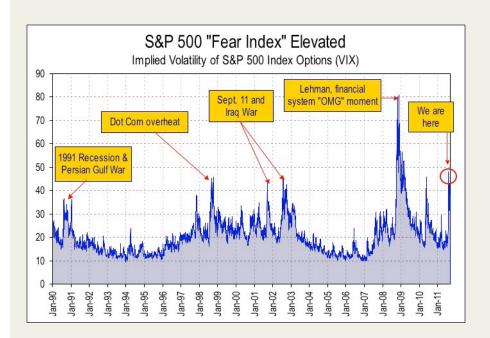




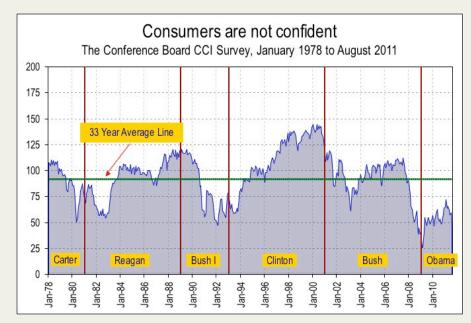
Markets are fearful, consumers timid

Economic context

Expected volatility of the S&P 500 through the options market – a near-term measure of future risk as perceived by investors.



August consumer confidence index value drops to 45. The 33 year average survey rating is just over 92.

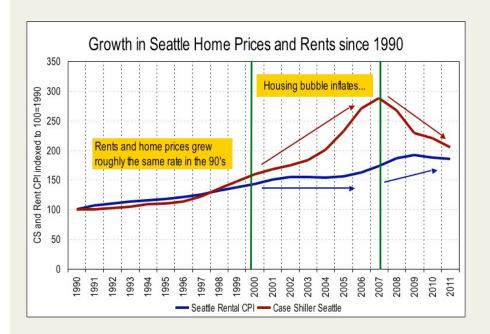




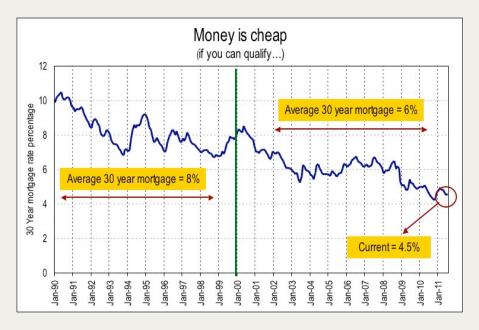
Buying a house is more affordable of late, if you can qualify that is...

Economic context

Rents increased during the housing bubble collapse. Buying a house could be an attractive option if prices stabilize and rents continue to rise.



Mortgage rates are at all time lows, propping up an anemic housing market. We don't anticipate rates increasing anytime soon.



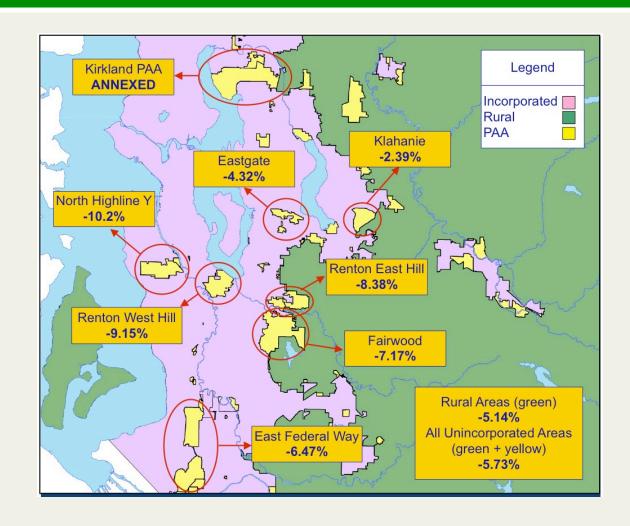


Assessed valuation of unincorporated areas down year-on-year

Economic context

More than 85% of assessments done (9/9/2011)

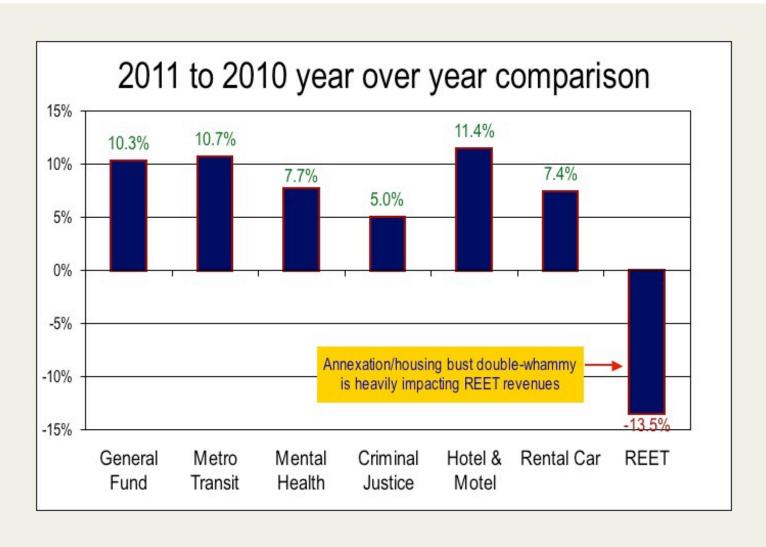
Real property is down -5.73%





At a glance: Where we are compared to last year at this time

Revenue review



Draft Forecasts

Assumptions

65% Confidence Level – 65% chance revenues will come in higher than forecasted

All potential annexation areas are assumed to occur on schedule:

North Highline Y (1-1-13) Pop. 17,553
Renton West Hill (1-1-13) Pop. 15,645
East Federal Way (1-1-15) Pop. 20,925
Eastgate (1-1-15) Pop. 4,958
East Renton (1-1-15) Pop. 6,308
Klahanie (1-1-15) Pop. 10,674



Transit Sales Tax Forecast

Forecasts

The amnesty injection has boosted prospects for this year.

2012 growth and beyond are more sluggish because of the economic outlook.

2012 Revised Metro Transit Sales Tax Forecast Office of Economic and Financial Analysis September 1, 2011

| Year | Value | Change |
|------|-------------|---------|
| 2005 | 341,149,234 | 8.58% |
| 2006 | 367,263,689 | 7.65% |
| 2007 | 442,042,300 | 20.36% |
| 2008 | 432,934,213 | -2.06% |
| 2009 | 376,904,266 | -12.94% |
| 2010 | 375,199,114 | -0.45% |
| 2011 | 402,193,472 | 7.19% |
| 2012 | 413,190,299 | 2.73% |
| 2013 | 431,894,244 | 4.53% |
| 2014 | 455,635,871 | 5.50% |
| 2015 | 484,038,417 | 6.23% |
| | | - |



General Fund and CFS Sales Tax Forecast

Forecasts

The amnesty injection has boosted prospects for this year.

2012 and beyond are down slightly because of the economic outlook.

2012 Revised Local and Option Sales Tax Forecast Office of Economic and Financial Analysis September 1, 2011

| | Year | Value | Change | Annexation Adjustments |
|-----|------|------------|---------|--|
| 107 | 2005 | 78,015,175 | 7.48% | |
| | 2006 | 83,477,704 | 7.00% | |
| | 2007 | 91,912,631 | 10.10% | Auburn West Hill (1-1-07), Lea Hill (1-1-07), Benson Hill (3-1-07) |
| | 2008 | 87,672,896 | -4.61% | |
| | 2009 | 76,142,480 | -13.15% | |
| | 2010 | 76,040,263 | -0.13% | North Highline X (4-1-10), Pantherlake (7-1-10) |
| | 2011 | 79,379,311 | 4.39% | Juanita-FinnHill-Kingsgate (6-1-11) |
| | 2012 | 80,863,449 | 1.87% | |
| | 2013 | 82,840,795 | 2.45% | North Highline Y (1-1-13), Renton West Hill (1-1-13) |
| | 2014 | 87,394,630 | 5.50% | |
| | 2015 | 90,383,476 | 3.42% | East Federal Way (1-1-15), Eastgate (1-1-15), East Renton (1-1-15), Klahanie (1-1-15) |



Assessed Value Forecast

Forecasts

Residential taking the biggest hit this year.

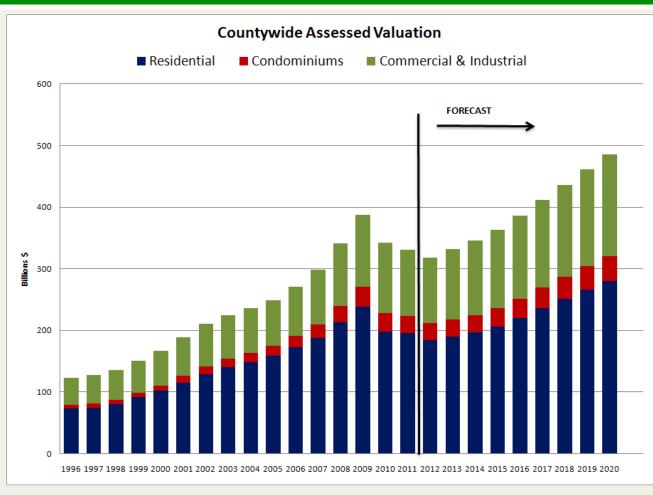
Lower interest rate outlook is favorable to AV

2012 Revised Countywide Assessed Value Forecast Office of Economic and Financial Analysis September 1, 2011

| Tax Year | Value | Change |
|----------|-----------------|---------|
| 2005 | 248,911,782,339 | 5.55% |
| 2006 | 270,571,089,668 | 8.70% |
| 2007 | 298,755,199,059 | 10.42% |
| 2008 | 340,995,439,577 | 14.14% |
| 2009 | 386,889,727,909 | 13.46% |
| 2010 | 341,971,517,465 | -11.61% |
| 2011 | 330,414,998,614 | -3.38% |
| 2012 | 315,769,736,483 | -4.43% |
| 2013 | 326,827,616,231 | 3.50% |
| 2014 | 343,130,867,583 | 4.99% |
| 2015 | 360,341,724,386 | 5.02% |
| | | |

Assessed Value Forecast

Forecasts





New Construction Forecast

Forecasts

Lower interest rates should boost construction a bit next year

But lower economic growth will be a headwind

2012 Revised Countywide New Construction Forecast Office of Economic and Financial Analysis September 1, 2011

| Tax Year | Value | Change | |
|----------|---------------|---------|--|
| 2005 | 4,292,400,000 | 2.18% | |
| 2006 | 4,964,300,000 | 15.65% | |
| 2007 | 5,950,400,000 | 19.86% | |
| 2008 | 6,663,100,000 | 11.98% | |
| 2009 | 8,005,200,000 | 20.14% | |
| 2010 | 5,205,200,000 | -34.98% | |
| 2011 | 2,581,310,544 | -50.41% | |
| 2012 | 1,784,883,880 | -30.85% | |
| 2013 | 2,025,345,870 | 13.47% | |
| 2014 | 2,234,921,877 | 10.35% | |
| 2015 | 2,605,476,211 | 16.58% | |
| | | | |



Roads Assessed Value

Forecasts

Juanita, Finn
Hill, and
Kingsgate (JFK)
annexation to
Kirkland will
take a big
chunk out of
the Roads AV

Without the JFK annexation, 2012 would be down only about -6%

2012 Revised Unincorporated Assessed Value Forecast Office of Economic and Financial Analysis September 1, 2011

| Tax Year | Value | Change | Annexation Adjustments |
|----------|----------------|---------|---|
| 2005 | 38,388,375,100 | 6.63% | |
| 2006 | 41,286,880,590 | 7.55% | |
| 2007 | 45,145,645,420 | 9.35% | |
| 2008 | 50,369,419,770 | 11.57% | Auburn West Hill (1-1-07), Lea Hill (1-1-07), Benson Hill (3-1-07) |
| 2009 | 52,536,624,390 | 4.30% | |
| 2010 | 43,743,564,380 | -16.74% | |
| 2011 | 39,449,376,050 | -9.82% | North Highline X (4-1-10), Pantherlake (7-1-10) |
| 2012 | 33,082,092,913 | -16.14% | Juanita-FinnHill-Kingsgate (6-1-11) |
| 2013 | 33,853,949,503 | 2.33% | |
| 2014 | 32,619,120,013 | -3.65% | North Highline Y (1-1-13), Renton West Hill (1-1-13) |
| 2015 | 34,284,966,489 | 5.11% | |
| | | | |



Roads New Construction

Forecasts

JFK annexation to Kirkland has a huge impact

Lower interest rates improve prospects for 2013

2012 Revised Unincorporated New Construction Forecast Office of Economic and Financial Analysis September 1, 2011

| Tax Year | Value | Change | Annexation Adjustments |
|----------|---------------|---------|---|
| 2005 | 1,012,943,672 | 29.71% | |
| 2006 | 898,303,083 | -11.32% | |
| 2007 | 1,051,911,167 | 17.10% | |
| 2008 | 938,271,172 | -10.80% | Auburn West Hill (1-1-07), Lea Hill (1-1-07), Benson Hill (3-1-07) |
| 2009 | 821,583,000 | -12.44% | |
| 2010 | 304,665,097 | -62.92% | |
| 2011 | 267,511,475 | -12.19% | North Highline X (4-1-10), Pantherlake (7-1-10) |
| 2012 | 164,374,476 | -38.55% | Juanita-FinnHill-Kingsgate (6-1-11) |
| 2013 | 186,519,229 | 13.47% | |
| 2014 | 189,158,530 | 1.42% | North Highline Y (1-1-13), Renton West Hill (1-1-13) |
| 2015 | 220,521,377 | 16.58% | |
| | | 7. | |

Questions?